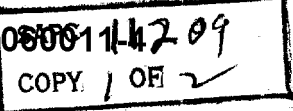


TAB



20 November 1956

Dear George:

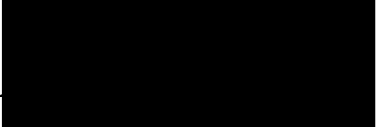
Reference is made to negotiations held at Burt's place on 5 October 1956, and his letter of 8 October 1956 confirming these negotiations.

It is our understanding that the articles being procured for us are to be added to your existing contract. This is satisfactory to us. Further, the time and material contract for overhaul will provide services for both our activities; however, a separate contract for the Tech Reps is anticipated.

The statement of work, items and quantities cited in Burt's letter are as negotiated with the exception of Items 33 and 34 of the SLOE. It appears that the quantities should read "5" in lieu of "6" and the Part Number for Item 34 is in error.

The prices quoted for the items of equipment are considered fair and reasonable. However, the fee quoted for the T and M contract is considered high. Since this is to be a joint contract, request you attempt to negotiate a lower fee with Burt. In any event, we will abide by whatever you come up with. The prices quoted for Tech Reps appear high but if consistent with what you are presently paying they will be satisfactory.

Based upon the foregoing, Burt's proposal is satisfactory to us and request you provide him definitive contractual coverage.

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DOCUMENT NO. 8  
NO CHANGE IN CLASS. ☐  
☐ DECLASSIFIED  
CLASS. CHANGED TO: TS ☒ S C 2012  
NEXT REVIEW DATE: \_\_\_\_\_  
AUTH: HR 70-2  
DATE: 12/18/82 REVIEWER: 010956